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Letter from Gardiner Greene Hubbard to Alexander Graham Bell, October 18, 1877, with transcript

2

L. 1877 Telephone G. G. H. to A. G. B. Oct. 18 Cambridge. Cale Bells & customers

Mr. Watson has got up a new telephone, which I shall ask him to send you drawings of by next mail. we are doing now very well. We have had great trouble with the Bell calls, they have delayed us very greatly, and have been a heavy expense. We trust we have at last overcome all difficulties and have fair sailing before us. We are now making from 25 to 30 Bell calls a day and shall supply all orders in about two weeks. Our telephone depatch Co. is in full operation. 140 customers, 2 1,000 orders received and answered and sent out to express Cos. daily. They will extend it next to Beacon Street and connect houses with stores, &c. I had a second conference with Messrs. Orton and Walker last week, but we came to no conclusion. They are at work on Edison's Telephone, but it has not yet appeared in public. We have new orders daily from New England and New York, our arrange- 4 We are all very well, but exceedingly anxious to know your movements. I have taken a house in Washington, with rooms for you and Mabel, a parlor, bed room, and workshops if you want them.

We are waiting anxiously to hear from you and have been expecting a cablegram every hour for a week past. Mrs. Hubbard cannot make any arrangements for leaving here until she hears from you, so you see what an important member of the family you have become.

I enclose circular from Ga. showing how the telephone is taking there, our agents only expected three or four customers and already have three times as many.

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